

Message Text

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ACTION ARA-20

INFO OCT-01 ISO-00 COA-02 PM-07 NSC-07 SPC-03 SS-20 RSC-01

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DRC-01 SSO-00 INRE-00 NSCE-00 /081 W

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O P 132135Z MAR 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC IMMEDIATE 0301

INFO AMEMBASSY LIMA PRIORITY

AMCONSUL GUAYAQUIL PRIORITY

USCINCSO PRIORITY

C O N F I D E N T I A L SECTION 1 OF 2 QUITO 1666

FROM ASSISTANT SECRETARY KUBISCH

E.O. 11652: GDS

TAGS: PFOR EFIS MASS PBOR ENRG EC

SUBJECT: DISCUSSION OF FISHERIES, MILITARY MATTERS, AND US/
ECUADOREAN RELATIONS WITH PRESIDENT RODRIGUEZ LARA

REF: QUITO 1625

1. SUMMARY. DURING MEETING MARCH 12 WITH PRESIDENT RODRIGUEZ
I DELIVERED LETTER FROM PRESIDENT NIXON, TO WHICH HE RESPONDED

POSITIVELY. NOTING WE NOW PREPARED CONSIDER SALE MILITARY
EQUIPMENT AND PROVIDE TRAINING TO ECUADOR, I REVIEWED STATUS
OF AIRCRAFT REQUEST AD OUR ONGOING ATTENTION TO NEEDS OF
OTHER SERVICES. I MENTIONED DISAPPOINTMENT OF RADM VASQUEZ
OVER HIS WASHINGTON VISIT, ADDING THAT WE HOPED GOE WOULD
MAKE NO DECISION ON NAVAL PURCHASES UNTIL OPPORTUNITY FOR
FURTHER DISCUSSIONS. PRESIDENT INDICATED AWARENESS OF RECENT
US SHIP DELIVERIES TO CHILE, SAID GOE WAS CONSIDERING
EUROPEAN OFFERS, BUT THAT IT PREFERRED TO BUY FROM U.S.
I HELD OUT HOPE FOR FURTHER MOVEMENT IN US POSITION. RE

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AIR FORCE, I CONFIRMED THAT F-4'S NOT BEING MADE AVAILABLE

ANYWHERE IN LATIN AMERICA AND THIS SEEMED TO SATISFY RODRIGUEZ.

2. TURNING TO FISHERIES QUESTION, I EXPRESSED GRATIFICATION AT LACK OF SEIZURES FOR OVER A YEAR, BUT INDICATED USG CONCERN AT FUTURE MISCHIEF-MAKING POTENTIAL OF ISSUE. EXPRESSED PLEASURE AT PRESIDENT'S PREVIOUS ACCEPTANCE OF FISHING TALKS AND DETAILED OUR SUGGESTION TO ACTING FONMIN THAT THEY BEGIN APRIL 1. I SHOWED HIM DRAFT PRESS RELEASE. HE INDICATED GENERAL APPROVAL BUT CLEARLY WANTED TO STUDY PROPOSAL FURTHER WITHIN GOE BEFORE COMMITTING HIMSELF. RODRIGUEZ REPEATEDLY EXPRESSED SATISFACTION WITH IMPROVING US-ECUADOREAN RELATIONS AND DIRECTION OF NEW US POLICY TOWARD LATIN AMERICA, COMMENDING US FOR "DELICACY" OF OUR RECENT APPROACH TOWARDS FISHERIES PROBLEM. HE OBVIOUSLY PLACES HIGH PRIORITY ON SATISFYING NAVY'S NEEDS AND, GIVEN ITS KEY POSITION WITHIN GOE, I WOULD HOPE WE CAN BE MORE FORTHCOMING THAN HERETOFORE. PRESIDENT OBVIOUSLY VIEWS PROPOSED FISHERIES TALKS AS POTENTIAL SOLUTION TO THIS PROBLEM. ACCORDINGLY, AMBASSADOR BREWSTER AND I BELIEVE THAT SPECIFIC AGREEMENT FOR THE TALKS ON SUBSTANTIALLY THE BASIS WE HAVE PROPOSED WILL BE FORTHCOMING, PROBABLY AFTER FONMIN LUCIO PAREDES' RETURN NEXT WEEK FROM THE INAUGURA-

TIONS OF THE NEW VENEZUELAN AND BRAZILIAN PRESIDENTS.
END SUMMARY.

3. AMBASSADOR BREWSTER AND I MET MARCH 12 AT 5:00 P.M. WITH PRESIDENT RODRIGUEZ LARA. AFTER EXPRESSING MY PLEASURE AT HAVING THE OPPORTUNITY TO VISIT QUITO AGAIN, I

COMPLIMENTED THE PRESIDENT ON THE ARRANGEMENTS WHICH HAD BEEN MADE FOR THE IA/ECOSOC MEETING AND SAID THAT THE MEETING WAS PROCEEDING SO WELL THAT I HAD BEGUN TO REFER TO THE "SPIRIT OF QUITO" AS FOLLOWING ON THE "SPIRIT OF TLATELOLCO". IT WAS IN THAT LATTER SPIRIT, NAMELY OF A SINCERE DIALOG, THAT SECRETARY KISSINGER HAD ASKED ME TO COME TO QUITO AND SPEAK WITH THE PRESIDENT. I THEN GAVE HIM PRESIDENT NIXON'S MARCH 8 LETTER. THE PRESIDENT READ IT WITH EVIDENT PLEASURE AND, COMMENTING ON THE ENERGY
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PROBLEM, REAFFIRMED HIS BELIEF IN THE NECESSITY OF COOPERATION BETWEEN PRODUCING AND CONSUMING OIL STATES.

4. TURNING TO THE GENERAL SUBJECT OF OUR BILATERAL RELATIONSHIPS, I TOLD THE PRESIDENT THAT WE HAD UNILATERALLY TAKEN STEPS TO REMOVE OBSTACLES TO BETTER RELATIONS WITH ECUADOR AND ASSURED HIM THAT CONTINUED IMPROVEMENT IN OUR RELATIONS WAS VERY MUCH ON THE MIND OF PRESIDENT NIXON AND

SECRETARY KISSINGER.

5. NOTING THAT ONE OF THE CONSEQUENCES OF OUR ACTIONS IN REMOVING SANCTIONS IS OUR ABILITY TO RESUME MILITARY SALES AND THE TRAINING OF ECUADOREAN ARMED FORCES, I SAID THAT I APPRECIATED THE FACT THAT THE ARMED FORCES OF ECUADOR WERE IN NEED OF NEW EQUIPMENT AND THAT I COULD UNDERSTAND WHY HIS SERVICE CHIEFS WERE ANXIOUS TO GET ON WITH A MODERNIZATION PROGRAM. IN AN ATTEMPT TO MEET THE GOE'S MOST IMMEDIATE CONCERNS, I SAID THAT WE HAD ALREADY INFORMED THE MINISTER OF DEFENSE (STATE 044735, QUITO 1631) THAT WE WERE PREPARED TO APPROVE THE SALE OF F-5E, A-37 AND T-33 AIRCRAFT TO ECUADOR AND HAD PROPOSED IN THIS CONNECTION THAT A UNITED STATES AIR FORCE SURVEY TEAM COME TO QUITO. AS FOR THE EQUIPMENT NEEDS OF OTHER SERVICES, THE LIST OF ARMY REQUIREMENTS IS CURRENTLY UNDER STUDY IN WASHINGTON AND ADMIRAL ZUMWALT AND ADMIRAL VASQUEZ DISCUSSED NAVY NEEDS WHEN ADMIRAL VASQUEZ WAS IN WASHINGTON IN FEBRUARY.

6. IN THIS LATTER REGARD, I TOLD THE PRESIDENT THAT WE

UNDERSTOOD ADMIRAL VASQUEZ WAS DISAPPOINTED WITH HIS VISIT TO WASHINGTON. HOWEVER, HIS VISIT HAD COME JUST AT THE TIME WHEN OUR SANCTIONS WERE IN THE PROCESS OF BEING LIFTED. FURTHER, IT HAS BEEN A NUMBER OF YEARS SINCE OUR RESPECTIVE MILITARY HAVE DEALT WITH EACH OTHER ON SUCH MATTERS AS MILITARY SALES. I EXPRESSED THE HOPE THAT HIS GOVERNMENT WOULD MAKE NO MAJOR DECISION ON PURCHASES OF NAVAL EQUIPMENT FROM OTHER SOURCES UNTIL OUR RESPECTIVE REPRESENTATIVES HAD HAD A FURTHER OPPORTUNITY TO EXPLORE THIS MATTER. IN CONCLUDING THIS PART OF MY REMARKS, I MENTIONED THAT, AS HE HAD ALREADY BEEN INFORMED, WE WERE PREPARED TO RESUME TRAINING OF THE ARMED FORCES AND THAT

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THIS WAS A MATTER WHICH AMBASSADOR BREWSTER AND THE MILITARY ATTACHES HERE WILL BE EXPLORING WITH HIS GOVERNMENT.

7. PRESIDENT RODRIGUEZ THANKED ME FOR MY EXPLANATION OF THIS MATTER. HE ACKNOWLEDGED THAT HIS GOVERNMENT WAS IN THE PROCESS OF TRYING TO RE-EQUIP ITS ARMED FORCES. WITH RESPECT TO ADMIRAL VASQUEZ' VISIT IN WASHINGTON, HE SAID I HAD INDEED CORRECTLY REFLECTED ADMIRAL VASQUEZ' DISAPPOINTMENT: THE ECUADOREAN NAVY WAS IN DESPERATE NEED OF SHIPS BUT APPARENTLY THE ONLY THING IMMEDIATELY AVAILABLE FROM THE USG MIGHT BE A PATROL BOAT, EQUIVALENT TO THE ONES THE GOE HAD RECENTLY PURCHASED FROM GERMANY. ECUADOR KNEW THAT THE UNITED STATES HAD RECENTLY MADE SOME SHIPS AVAILABLE TO CHILE SINCE THEY HAD CALLED AT

ECUADOREAN PORTS ON THEIR WAY THERE. THE NAVY WAS CURRENTLY CONSIDERING SHIP OFFERS FROM BOTH ENGLAND AND GERMANY. ITS PREFERENCE, HOWEVER, WAS FOR AMERICAN EQUIPMENT SINCE IT WAS FAMILIAR WITH IT, KNEW SPARES COULD BE OBTAINED AND THAT TRAINING WOULD BE PROVIDED. I INDICATED TO THE PRESIDENT THAT THERE MIGHT BE FURTHER MOVEMENT ON THIS SUBJECT, AND HE GAVE ME THE IMPRESSION THAT HE WOULD AT LEAST CONSIDER HOLDING UP THE DECISION TO PROCEED WITH PURCHASES OF ADDITIONAL SHIPS FROM OTHER COUNTRIES PENDING FURTHER DEVELOPMENTS.

BREWSTER

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ACTION ARA-20

INFO OCT-01 ISO-00 COA-02 PM-07 NSC-07 SPC-03 SS-20 RSC-01

CIAE-00 INR-10 NSAE-00 PRS-01 L-03 H-03 DODE-00 MC-02

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TO SECSTATE WASHDC IMMEDIATE 0302

INFO AMEMBASSY LIMA PRIORITY

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C O N F I D E N T I A L SECTION 2 OF 2 QUITO 1666

E.O. 11652: GDS

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FROM ASSISTANT SECRETARY KUBISCH

8. WITH REGARD TO EQUIPMENT FOR THE AIR FORCE, THE
PRESIDENT ASKED IF ONE OF THE PLANES I HAD MENTIONED WAS
THE PHANTOM. I REPLIED THAT THE DESIGNATION OF THE

PHANTOM WAS THE F-4, AND THAT ITS SALE HAD NOT BEEN APPROVED TO ANY COUNTRY ON THE CONTINENT. THE PRESIDENT SAID THAT HE THOUGHT VENEZUELA HAD BOUGHT F-4'S FROM A CANADIAN FIRM, AND I REPLIED THAT THIS WAS A VERSION OF THE F-5 AND REITERATED THAT NO COUNTRY IN THE CONTINENT POSSESSES THE F-4. THIS SEEMED TO SATISFY THE PRESIDENT'S CONCERN ON THIS POINT. HE SAID THAT THE ECUADOREAN AIR FORCE WOULD BE STUDYING ITS VARIOUS OPTIONS WITH A VIEW TO MAKING A DECISION IN THE RELATIVELY NEAR FUTURE. HE MADE NO COMMENT ON EQUIPMENT FOR THE ARMY.

9. TURNING THEN TO THE FISHERIES PROBLEM, I SAID THAT ONE OF OUR MAJOR CONCERNS WAS THAT THIS PROBLEM NOT BECOME CONFIDENTIAL

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ONCE AGAIN A PRACTICAL OBSTACLE TO OUR BILATERAL RELATIONS AND EXPRESSED OUR GRATIFICATION THAT THERE HAD BEEN NO

SEIZURES UNITED STATES FISHING BOATS SINCE FEBRUARY, 1973. WITHOUT SOME SORT OF NEGOTIATED ARRANGEMENT, I SAID, THERE WOULD ALWAYS REMAIN A RISK THAT UNLICENSED UNITED STATES BOATS WILL FISH IN ECUADOREAN CLAIMED WATERS THEREBY LEADING TO SEIZURES AND PRESSURES WITHIN OUR CONGRESS TO RESTORE THE SANCTIONS. FORTUNATELY, THE

FISHING SEASON HERE IS SOON COMING TO A CLOSE AND SHOULD NOT RESUME AGAIN UNTIL NEXT FALL. I EXPRESSED MY PLEASURE THAT THE PRESIDENT HAD, IN HIS JANUARY 29 CONVERSATION WITH AMBASSADOR BREWSTER, AGREED TO OUR SUGGESTION THAT TALKS BEGIN SOON BETWEEN OUR TWO COUNTRIES TO WORK OUT AN ARRANGEMENT TO THE FISHERIES PROBLEM. WE BELIEVE, I CONTINUED, THAT THE NEW ECUADOREAN FISHING LAW PROVIDES AN OPPORTUNITY FOR A FISHING SOLUTION IN THAT IT ALLOWS FOR THE POSSIBILITY OF ASSOCIATION CONTRACTS BETWEEN FOREIGN-FLAG VESSELS AND ECUADOREAN BASED FISHING CORPORATIONS. AN ASSOCIATION AGREEMENT WOULD NOT BE WITHOUT IMPORTANT BENEFITS FOR ECUADOREAN FISHING INDUSTRY, SINCE ONE OF THE BY-PRODUCTS WOULD BE TO MAKE AVAILABLE US TECHNOLOGY AND INCREASE THE PROSPECT OF COLLABORATION IN DEVELOPMENT OF ECUADOR'S ENTIRE FISHING COMPLEX.

10. I ADDED THAT MY GOVERNMENT IS VERY INTERESTED IN EXPLORING THESE POSSIBILITIES AND TO THIS END WE PROPOSED YESTERDAY TO ACTING FONMIN VALDEZ THAT FISHERIES TALKS TAKE PLACE BEGINNING HERE IN QUITO ON APRIL 1 BETWEEN REPRESENTATIVES OF OUR TUNA INDUSTRY AND GOE REPRESENTATIVES. THE ADVANTAGE OF SUCH DISCUSSIONS, AS WE SEE IT, IS THAT A

PRACTICAL SOLUTION MIGHT BE WORKED OUT BETWEEN OUR RESPECTIVE FISHING INTERESTS WITHOUT PREJUDICE TO THE LAW

OF THE SEA POSITIONS OF EITHER SIDE. WE THINK THIS IS A POSSIBILITY THAT SHOULD BE EXPLORED BY THE EXPERTS AS SOON AS POSSIBLE. WE HAVE ALREADY TALKED TO REPRESENTATIVES OF OUR TUNA INDUSTRY AND THEY ARE PREPARED TO COME TO QUITO.

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11. I THEN HANDED THE PRESIDENT A COPY OF THE DRAFT PRESS RELEASE WHICH I HAD LEFT WITH THE ACTING FOREIGN MINISTER YESTERDAY (SEE REFTEL). THE PRESIDENT READ THE PRESS RELEASE AND INDICATED, WITHOUT SPECIFICALLY APPROVING ITS LANGUAGE, THAT THE GENERAL APPROACH IN THE RELEASE WAS ACCEPTABLE TO HIM.

12. PRESIDENT REDRIQUEZ SAID THAT HE HAD JUST TODAY BEEN TALKING WITH THE NAVAL OFFICER IN CHARGE OF THE "200 MILE SEA" WHO TOLD HIM THAT OVER 100 AMERICAN FISHING BOATS HAD BOUGHT LICENSES OR MATRICULAS, SOME MAKING THEIR ARRANGEMENTS BY RADIO. HE STATED THAT THE ECUADOREAN POSITION ON THE 200 MILE SEA WAS A FIXED AND IMMUTABLE NATIONAL PRINCIPLE, ENSHRINED IN THE CIVIL CODE. FURTHER, THE ECUADOREAN PEOPLE BELIEVED FIRMLY IN IT AND HIS GOVERNMENT COULD NOT DEPART FROM IT IN ANY WAY. THE PROPOSAL TO WORK OUT AN ASSOCIATION AGREEMENT OR TO FORM MIXED COMPANIES UNDER ECUADOREAN LAW WAS THUS MOST WELCOME AND WOULD BE ONE WAY OF PROVIDING A PRACTICAL SOLUTION TO THIS PROBLEM. WHEN I ASKED HIM WHETHER HE THOUGHT THE DISCUSSIONS MIGHT BEGIN IN QUITO ON APRIL 1 AS WE SUGGESTED, THE PRESIDENT DID NOT DIRECTLY ANSWER BUT SAID THAT HIS GOVERNMENT WOULD STUDY THE PROPOSAL.

13. AT VARIOUS TIMES DURING OUR CONVERSATION THE PRESIDENT EXPRESSED HIS APPROVAL AND GRATITUDE FOR THE STEPS TAKEN BY THE UNITED STATES TO IMPROVE RELATIONS WITH ECUADOR AND REAFFIRMED A WILLING FOR HIS PART TO CONTINUE THIS PROCESS. ECHOING REMARKS HE MADE IN HIS ADDRESS AT THE OPENING OF THE IA/ECOSOC (QUITO 1592), HE PRAISED THE NEW U.S. POLICY TOWARD LATIN AMERICA AND COMMENDED IT FOR ITS FRANKNESS AND ITS DIRECTNESS. WITH REGARD TO OUR PROPOSALS FOR TALKS ON THE FISHING PROBLEM, HE COMMENDED US FOR THE "DELICACY" OF OUR APPROACH WHICH TOOK INTO ACCOUNT THE POLITICAL AND LEGAL FACTS OF LIFE IN ECUADOR.

14. COMMENT: IT IS EVIDENT TO ME THAT THE PRESIDENT PLACES A HIGH PRIORITY ON FINDING A SOLUTION TO HIS NAVY'S EQUIPMENT NEEDS. GIVEN THE NAVY'S KEY POSITION IN HIS GOVERNMENT AS THE SERVICE IN CHARGE OF THE MINISTRY
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OF NATURAL RESOURCES UNDER WHOSE PURVIEW BOTH PETROLEUM AND FISHING PROBLEMS COME, I WOULD HOPE THAT WE WOULD BE ABLE TO BE MORE FORTHCOMING THAN WE HAVE BEEN ABLE TO BE SO FAR. I HAVE ASKED AMBASSADOR BREWSTER TO FORWARD HIS RECOMMENDATIONS ON THIS SUBJECT.

15. ALTHOUGH THE PRESIDENT DID NOT SPECIFICALLY AGREE TO BEGIN FISHING TALKS HERE ON APRIL 1 AS WE HAVE PROPOSED, HE CLEARLY VIEWS THIS APPROACH AS ONE WHICH COULD CONTRIBUTE TO THE RESOLUTION OF OUR MUTUAL PROBLEM. ACTING FONMIN VALDEZ TOLD AMBASSADOR BREWSTER AT A RECEPTION THE EVENING OF OUR VISIT WITH THE PRESIDENT THAT HE HAD BRIEFED THE PRESIDENT THAT MORNING ON OUR MARCH 11 DISCUSSION WITH VALDEZ AND THAT THE PRESIDENT HAD "GIVEN HIM THE GREEN LIGHT". FINANCE MINISTER MONCAYO ALSO COMMENTED TO AMBASSADOR BREWSTER AT THE SAME EVENT THAT OUR APPROACH TO THE FISHING PROBLEM WAS "JUST RIGHT". ACCORDINGLY, AMBASSADOR BREWSTER AND I BELIEVE THAT SPECIFIC AGREEMENT FOR THE TALKS ON SUBSTANTIALLY THE BASIS WE HAVE PORPOSED SHOULD BE FORTHCOMING, PROBABLY AFTER FONMIN LUCIO PAREDES' RETURN NEXT WEEK FROM THE INAUGUARATIONS OF THE NEW VENEZUELAN AND BRAZILIAN PRESIDENTS.
BREWSTER

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